

J. Hartley Kantor
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Dear Heather,

It has been exactly one year since we first met and started doing business together. I wanted to thank you and also commend you for the outstanding job you have done on my behalf, during this past year.

If you will recall, I first contacted you, regarding my interest in investing in Retail Commercial Property in the Coachella Valley within a price range of 6 million to 12 million dollars, to satisfy a 1031 Exchange. Perhaps, you remember that I had previously spoken with three other well known commercial real estate agents in the desert and each one of them told me that nothing like what I had described existed in the Valley and wished me good luck. You, one the other hand, in a short period of time presented me with four properties, all of which met my criteria. After some consideration, I settled on one of the four properties. You were relentless in your efforts to complete the negotiations, escrow and 1031 facilitation. And in a timely manner I acquired the property.

Additionally, the people you put me in contact with, namely the Escrow Company, the 1031 facilitators, the legal council, were professional and efficient. You obviously surround yourself with capable professionals.

The next assignment I set for you was to lease the spaces that were occupied month to month, and at the same time improve the quality of the tenant mix in an effort to add value to the property. In less than eight months since acquisition you have accomplished this goal. The property is 100% leased to quality tenants and is a trophy property.

What can I say but THANK YOU. You have done and outstanding job.

Yours truly,

J. Hartley Kantor

Via email executed hard copy to follow